

## PROPERTY MANAGEMENT OVERVIEW

Flaherty & Collins Properties offers excellence in full-service property management: experience and caring on-site staff, targeted marketing programs, skilled maintenance technicians, and comprehensive accounting and reporting. In the last decade, Flaherty & Collins has managed more than 22,000 units in more than 100 properties, ranging from quality affordable housing to the finest in luxury, multifamily-over-retail. And we have done so with the skill, experience, and customer service orientation it takes to exceed the expectations of owners and residents alike. We are an AMO®-designated company. Awarded by the Institute of Real Estate Management (IREM®), this highly respected designation is given to an exclusive group of companies that meets rigorous standards in performance, stability, and financial accountability.

	Multifamily	# of Units
<b>Current Managed Properties:</b>	91 properties in Indiana, Illinois, Kentucky, Michigan, Ohio, Georgia, North Carolina, Tennessee, Texas, and Virginia.	13,542
	1 property in development or under construction	213
	<b>92 TOTAL MULTIFAMILY PROJECTS</b>	<b>13,755</b>
	<b>Commercial/Retail</b>	
	2 Commercial	133,220 square feet
	1 Retail	14,000 square feet
<b>Financial Reports Submitted Monthly:</b>	91	
<b>Annual Income from Properties:</b>	\$72 million	
<b>Annual Company Payroll:</b>	\$9.3 million	
<b>Property Management Team:</b>	Jerry Collins	President – CPM
	Jill Meals-Herron	Vice President, Property & Asset Management
	Kristin Quinn	General Manager – CPM
	Mandy Riggs	Director of Operations
	Rob Elsby	Controller – CPA
	Kate Coker	Regional Property Manager
	Wendy Conner	Regional Property Manager
	Teri Hedemark	Regional Property Manager
	Dana Pourchez	Regional Property Manager
	Sharon Simmons	Regional Property Manager
	Alma Slash	Regional Property Manager
	Jennifer Trumpy	Regional Property Manager
	Aggie Woods	Regional Property Manager
	Kenya Davis	Regional Property Manager
	Carrie Blastic	Assistant Regional Property Manager
	Kim Whitaker	Director of Compliance
	Dave Baker	Information Technology
	Mark Conover	Director of Communications and Public Relations
	Kay Piotrowicz	Marketing
	Patrick Hazelwood	Marketing
	John Blastic	Director of Maintenance
	Jack Landy	Director of Maintenance
	Lynn King	Executive Assistant