

Connection

A quarterly newsletter about events, people, and new business at Flaherty & Collins Properties

Challenge Accepted!

Flaherty & Collins Raises \$15,000 For Breast Cancer Research

It's one thing to take first place in a corporate fundraising challenge—and quite another to bring in more than half of all the money raised by that challenge. But that's exactly what Flaherty & Collins Properties did as part of the Indiana Apartment Association's third annual Susan G. Komen Breast Cancer Foundation Charity Golf Outing.

The event took place at Ironwood Golf Course on Friday, September 16. Prior to the event, organizers had set a goal of raising \$25,000 to help in the fight against breast cancer.

Instead, the event raised an incredible \$40,000—much of it thanks to the hard work Flaherty & Collins put into the Corporate Challenge. By itself, the Corporate Challenge raised \$28,785—and we contributed an amazing \$15,000 of that total! The remaining total was raised by the 17 other participants.

According to IAA President Tom Spencer, "It was wonderful to see our teams doubled from last year, sponsorship increased, and the Corporate Challenge really took off."

For our excellent work, Flaherty & Collins was awarded a traveling trophy, which we'll display for the next year. We can be proud of our hard work on behalf of this important cause. Let's make it our goal to keep the trophy permanently!



Jerry Collins, Jill Meals-Herron and Tom Spencer



Kay Piotrowicz
(Corporate Office)



Tracy VanOsdol and Susan Wright
(Corporate Office)

MOVING UP

Flaherty & Collins Properties is pleased to announce two recent promotions: **Carrie Compliment** to regional property manager, and **John Blastic** to regional maintenance supervisor.

Carrie was most recently property manager at The Bristol. In her new role, she will oversee operations at Dakota Ridge, The Bristol, and Central Park at Metropolis.

Although Carrie's been with the company only two years, she's certainly made an impression. In this short time, she's also done stints as property manager at Echo Ridge, Courtyards, Dakota Ridge, and Waterstone Place—twice! Prior to joining Flaherty & Collins, she was part of Lend Lease Management Company, where she served as a property manager for seven years.

John was promoted to his new position from the post of property maintenance supervisor. In his new role, he will oversee maintenance on all Flaherty & Collins-owned properties. Prior to joining Flaherty & Collins, he was also part of Lend Lease Management Company, where he served as maintenance supervisor for seven years.

ABOUT THE CAUSE:

The Susan G. Komen Breast Cancer Foundation was founded in 1982 on a promise made between two sisters – Nancy Goodman Brinker and her dying sister, Susan Goodman Komen. More than 20 years later, the Komen Foundation is a global leader in the fight against breast cancer through its support of innovative breast cancer research grants, meritorious awards and educational, scientific and community outreach programs around the world. Together with its Affiliate Network, corporate partners and generous donors, the Komen Foundation has raised nearly \$600 million for the fight against breast cancer. The Indianapolis Affiliate is one of 115 affiliates in the nation and one of three affiliates in Indiana.



Five New Properties Join The Team

This quarter, Flaherty & Collins Properties welcomed five new properties into the fold. They are:

- **Brookstone**—Battle Creek, Michigan
- **MLK Homes**—Indianapolis
- **Northhampton Village**—Indianapolis
- **Stratford Place**—Indianapolis
- **Windermere**—Greensburg, Indiana

Welcome! We're excited to be associated with these excellent properties, and we look forward to working together for many years to come.

Hats Off!

Hats off to the following team members for their outstanding efforts:

- The staff at **Parkview Senior Homes**, Savoy, Illinois, for being 100% occupied, 100% leased, with \$0 delinquency, achieving a 100% renewal goal, and winning the Flaherty & Collins Renewal Contest—all in the month of October.
- The staff at **Amber Woods**, whose long, hard work, including recovery from a a tornado, led to receiving a REAC score of 94, 93, 91.
- **Kristin Quinn**, on her election to the board of the Greater Cincinnati Northern Kentucky Apartment Association.
- **Paige Dixon**, who was promoted from her position at The Bristol to her new role of property manager at Dakota Ridge.

Encore! Encore!

Flaherty & Collins Garners Four Prodigy Awards; Jill Meals-Herron Named Volunteer Of The Year

Once again, the Prodigy Awards—the Indiana Apartment Association's highest honors for our industry—took place at the state convention's President's Awards Dinner on Tuesday, November 25. And once again, Flaherty and Collins Properties was a big winner.

Four Flaherty & Collins properties were honored with awards, bringing our total of Prodigy Awards over the past two years to 11. Those properties were Dakota Ridge, Howard Square, New Bridges, and Franklin Cove. Thanks to everyone who's contributed to the success of these outstanding properties; your work has obviously not gone unnoticed!

Our big individual winner for the evening was Jill Meals-Herron. Jill was named the Donald J. Williams

Volunteer of the Year for her tireless and continuing work with IAA—particularly her work in organizing the Susan G. Komen Cancer Foundation Charity Golf Outing.

We were also pleased to have so many nominees competing for individual awards. They included:

- **Karen Caprarella**, regional property manager
- **Alma Slash**, regional property manager
- **Carrie Compliment**, property manager, Dakota Ridge
- **Paige Dixon**, leasing, Dakota Ridge
- **Kalisandra Turner**, leasing, North Oaks
- **John Blastic**, maintenance supervisor, North Oaks
- **Chuck Collins**, maintenance supervisor, Sir Winston
- **Michael Grande**, maintenance supervisor, Misty Glen
- **Jay Jackson**, maintenance supervisor, Devonshire
- **Ian Willner**, maintenance supervisor, Waterstone Place
- **Terry Canady**, maintenance technician, North Oaks
- **Anthony Tinsman**, maintenance technician, Devonshire

Congratulations to all our nominees and winners. You're the reason we continue to be recognized by our peers—and we're pleased and proud of your performance!



Congratulations Jill!



Here We Grow Again!

Exciting New Developments In Zionsville And Plainfield Spur Growth

Two of the Indianapolis area's biggest mixed-use developments have gotten even better recently, thanks to the involvement of Flaherty & Collins Properties. Anson in Zionsville and Metropolis in Plainfield will both benefit from new projects we're in the process of creating right now.

Anson is a new 1,700-acre mixed-used master-planned community developed by Duke Realty Corporation. At Anson, Flaherty & Collins is developing Anson Main Street, which will include 80 luxury apartment units and 9,400 square feet of retail/amenity space in two identical three-story buildings.

The L-shaped buildings will also include 20 tuck-under garages for the residences. The retail/amenity space, which will include the leasing office and a fitness center, will be located in the corner of each building, and will have a four-story look, with a brick, glass, and plaster exterior. A flat roof will contribute to the buildings' "main street" feel.

Flaherty & Collins will act as developer, general contractor, and property manager for the Anson Main Street project.

We're also developing, building, and managing Central Park at Metropolis in Plainfield: 264 units with 62 attached garages in a total of 23 buildings. There will be a total of eight three-story apartment buildings with a mix of one- and two-bedroom apartments. We're also creating four two-story carriage house buildings, each with eight private entry units and private attached garages.

In addition, Central Park at Metropolis will have 10 two-story townflat buildings featuring one- and two-bedroom units. We are also creating a clubhouse for the property.

In keeping with Traditional Neighborhood Design principles, Central Park at Metropolis will have well-maintained landscaping, a centralized pedestrian promenade, and an irrigated common area. Amenities at the clubhouse will include a resort-style pool, business center, theater rooms, laundry, and exercise facility.



Central Park at Metropolis



Central Park at Metropolis



Anson in Zionsville



Daria Traugher



Amanda Maclin

Welcome New Team Members

We're pleased to report that two outstanding new people—Daria Traugher and Amanda Maclin—have joined the Flaherty & Collins Properties team bringing the number of new hires at our company between July 1 and September 30 to 59!

Daria Traugher is a regional manager based in Indianapolis. She oversees the four new Indiana properties we took over in October, in addition to Waterstone. Daria joined the company this past October 25.

Before joining Flaherty & Collins, Daria worked for the Connor Group based out of Dayton, Ohio for six years. She relocated to Indianapolis this summer when her new husband's job brought him here. Lucky for us!

Amanda Maclin joins Flaherty & Collins as director of marketing. Prior to coming here, she served in a similar position with Van Rooy Properties in Indianapolis. She was also an account executive with For Rent magazine and worked in leasing and marketing with two firms in Atlanta, Georgia. In all, Amanda has 13 years' experience in the real estate field.

In her off hours, Amanda enjoys being with her husband Taris and two daughters, Sydney and Katie. She likes volunteering, travel, and sports, and is an avid Indianapolis Colts fan.

Welcome, Daria, Amanda, and all of our new hires. And there are lots of you—59 in July, August, and September alone!

More Awards? Of Course!

Flaherty & Collins Properties nabs three Prestige Awards

The Greater Cincinnati Northern Kentucky Apartment Association recently hosted its annual Prestige Awards—and we walked away with three of them!

Flaherty & Collins Properties won awards for Tyler's Creek Apartments in the Best Tax Credit category; for Shadow Creek in the Best Brochure category; and for Best Member Internet Site.

In addition, we were nominated in six other categories:

- Best Clubhouse Under Five Years—*Shadow Creek*
- Best Total Renovation Plan—*Willows of Springdale*
- Best Floor Plan Over 20 Years—*Forest Ridge Townhomes*
- Best Maintenance Personnel—*Kevin Woods*
- Best Administrative Assistant—*Bethany Schwan*
- Best Multi-Site Manager—*Kristin Quinn*

Congratulations to all of our winners and nominees—and thanks to everyone who helped prepare our applications. These awards are presented only once every five years, so winning a Prestige Award is quite an accomplishment!



KINGS FOR A DAY!

The Flaherty & Collins Properties company picnic is always a great chance to trade war stories, get to know each other better, and have some family fun. And what better place for family fun than Paramount King's Island? More than 900 employees and family members invaded the theme park on Saturday, July 30. We're happy to report that a good time was had by all—Scooby Doo and Klingons included!



JUST SAY YES!

In order to improve our efficiency, Flaherty & Collins Properties has implemented the help desk to track all of our service request items. The most commonly asked question: "Does this need to go through the help desk?" The answer is, "Yes!"

And now that you know the answer, how do you do it? Please log onto the website at <http://helpdesk.flahertycollins.com> to submit a ticket. If you are unable to access the Internet please call the help desk directly at 317-819-1488 and a ticket will be submitted for you.

Once a ticket has been submitted, it is likely that questions for further information or resolutions will be sent to you via e-mail from the help desk. Please do not disregard these e-mails, as they will play an important role in the resolution of the service request. To respond to an e-mail from the help desk, simply open the e-mail and click on the link that is provided to "update" the ticket.

Easy? Why, yes it is!