



## KATHLEEN M. DESAUTELS

Director of Development Services  
24 Years of Experience

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*“Sometimes, development can seem like a cookie cutter business. But at Flaherty and Collins, we customize our projects. Everything from the bathroom floor to the outside patios, we provide a product that best fits the community.”*

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### Responsibilities

Kathy serves as liaison between the development, management, and construction teams during multifamily project development. She is directly involved with the design of site layouts, floor plans, and clubhouses; the unit mix; and selection of interior and exterior finishes. She directs the project marketing strategy, including theme and logo development and leasing materials design. She works with the construction team as modifications are made to original building plans and selected materials. She ensures all phases of the development process work together so that the end product exceeds expectations.

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### Professional Experience

When renting her first apartment as a young professional, Kathy noticed that the leasing office seemed unorganized and much too busy. She offered to lend a hand, and has been in the business ever since. Her experience includes:

Pinnacle Properties Management Group – Bloomington, Indiana  
*Senior Property Manager*

Revel Real Estate Services – Indianapolis, Indiana  
*Property Manager*

F.C. Tucker Company – Indianapolis, Indiana  
*Sales Associate*

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### Accreditations/ Organizations

Indiana Real Estate License  
Continuing Education: Certified Property Management Courses 310, 400, 500, 800

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### Education

Ball State University, Muncie, Indiana

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### Personal

Kathy enjoys family vacations in Florida and Colorado, and spending time with her nieces and nephews.

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